



Your Retirement
LIFESTYLE PLAN

Personal Information

	Client (C)			Co-Client (Co)		
Name						
Date of Birth	/	/	Gender <input type="checkbox"/> M <input type="checkbox"/> F	/	/	Gender <input type="checkbox"/> M <input type="checkbox"/> F
Employment Income	\$ _____ or <input type="checkbox"/> Retired			\$ _____ or <input type="checkbox"/> Retired		
Marital Status				State of Residence		

Children and Grandchildren (or any other Participant included in this plan)

Name	Date of Birth	Relationship
	/ / age:	
	/ / age:	

Expectations & Concerns - What do you most look forward to? What concerns you? Select what applies to you?

Retirement Expectations	At Retirement			Retirement Concerns	At Retirement			Degree High/Med/Low
	C	Co	Both		C	Co	Both	
Active Lifestyle	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Money Concerns				
Quiet Lifestyle	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Not having a paycheck	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Opportunity to Help Others	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Running out of money	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Moving to a New Home	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Suffering investment losses	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Work by Choice	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Leaving money to others	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Time to Travel	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Health Concerns				
Start a Business	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Cost of health care or long-term care	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Time with Friends & Family	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Current or future health issues	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Less Stress - Peace of Mind	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Dying early	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Living too long	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Getting ill	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Personal & Family Concerns				
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Being bored	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Parents needing care	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Something Else/Other Concerns				
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Top Five Concerns in Retirement: 1. Running out Money. 2. Cost of health care or long-term car. 3. Suffering investment losses. 4. Current or future health issues. 5. Not having a paycheck anymore.

Retirement Age and Living Expense

When would you like to retire? Enter your Target Retirement Age. Then, indicate how willing you are to delay retirement beyond that age, if it helps you fund your Goals. Then, indicate your living expense amount.

At what age would you like to retire?	Client (e.g., age 65)	Co-Client (e.g., age 65, together)	<input type="checkbox"/> Use My Estimate \$ _____ <input type="checkbox"/> Use Program Estimate*
	<input type="checkbox"/> Not at All <input type="checkbox"/> Slightly <input type="checkbox"/> Somewhat <input type="checkbox"/> Very	<input type="checkbox"/> Not at All <input type="checkbox"/> Slightly <input type="checkbox"/> Somewhat <input type="checkbox"/> Very	

Lifestyle Goals

Lifestyle Goals are above and beyond what you need to pay for basic expenses. Rate the importance of each Goal on a scale of 10 ↔ 1. Needs (10, 9, 8), Wants (7, 6, 5, 4), and Wishes (3, 2, 1).

Most Common Goals		Other Goals		
Travel	College	Wedding	New Home	Celebration
Car	Home Improvement	Major Purchase	Start Business	Provide Care
Health Care	Gift or Donation	Leave Bequest	Private School	Other

Importance High Low 10 ↔ 1	Description	Start			Target Amount	How Often	How Many Times
		Year	At Retirement				
			C	Co			
			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$	
			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$	
			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$	
			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$	
			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$	
			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$	

Social Security Benefits

	Client	Co-Client
Are you eligible?	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Receiving Now	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Receiving Now
Amount of benefit	\$ <input type="checkbox"/> Use Program Estimate <input type="checkbox"/> Primary Insurance Amount (PIA) \$ _____	\$ <input type="checkbox"/> Use Program Estimate <input type="checkbox"/> Primary Insurance Amount (PIA) \$ _____
When to start	<input type="checkbox"/> at Full Retirement Age (per Social Security) <input type="checkbox"/> at age _____ <input type="checkbox"/> at retirement	<input type="checkbox"/> at Full Retirement Age (per Social Security) <input type="checkbox"/> at age _____ <input type="checkbox"/> at retirement

Retirement Income (pension, part-time work, rental property, annuities, royalties, alimony)

Description	Owner		Monthly Amount	Starts	Ends	Inflates?	% Survivor (Pension Only)
	C	Co					
	<input type="checkbox"/>	<input type="checkbox"/>	\$			<input type="checkbox"/>	%
	<input type="checkbox"/>	<input type="checkbox"/>	\$			<input type="checkbox"/>	%

Investment Assets

Estimate of overall allocation: Cash ____% Bond ____% Stock ____%

Description	Client		Co-Client	
	Value	Annual Additions	Value	Annual Additions
Total Employer Retirement Plan	\$	\$	\$	\$
Description	Client		Co-Client	
	Value	Annual Additions	Value	Annual Additions
Total Traditional IRA				
Total Roth IRA	\$	\$	\$	\$
Total Tax-Deferred	\$	\$	\$	\$
Joint Assets	Joint Assets	Annual Additions	Joint Assets	Value
Total Taxable	\$	\$	Total Tax-Free	\$

Extra Savings

Enter the maximum extra (additional) amount you could save each year:	\$	How willing are you to save more?	<input type="checkbox"/> Somewhat	<input type="checkbox"/> Slightly
				<input type="checkbox"/> Very

Life Insurance - have your insurance reviewed and analyzed to see if you have enough coverage.

	Client	Co-Client	Notes (e.g., premiums, beneficiaries)
Group/Term Life Insurance	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	
Death Benefit	\$	\$	
Cash Life Insurance	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	
Death Benefit	\$	\$	
Cash Value	\$	\$	

Risk Score

How much market risk are you willing to accept? On a scale of 1 to 100, with 1 being the lowest risk and 100 being the highest risk, what's your risk score?

Household	Client	Co-Client

Two thirds of all investors score between 40 and 60, and only 1 in 1000 select a score lower than 20 or greater than 80. Does your score feel right as you compare yourself to others?	Household			Men			Women			
	Age Group	> 64	50-64	< 50	> 64	50-64	< 50	> 64	50-64	< 50
	Avg Score	47	50	54	50	54	59	45	48	52

Notes

